



# TESTIMONIALS

From Industry Leaders

Read what industry leaders have to say about  
**The Hall Institute of Real Estate and The Power of Partnering**

## Impeccable Reputation

“Walter Hall and *The Hall Institute* have an impeccable reputation for contributing to the real estate industry throughout an illustrious career. His latest venture empowers consumers to make better home buying, selling, and renting decisions by educating them and thereby giving them more control. Truly talented and competent agents aren’t threatened by that. Rather, they welcome it, because working with well-educated clients enables the agent to focus his or her talent on high-value services like negotiation, researching off-market properties, and creating strategies to enhance buyer offers or seller pricing.”

**PAM O’CONNOR**

*former CEO & President,  
Leading Real Estate Companies of the World*

## Trailblazer

“As a trailblazer in the real estate and corporate mobility space, among many accomplishments, Walter was instrumental in convincing corporate America (*and a great number of leading Realtors*) that real estate expertise was the key to successfully relocating employees and their families. Another major accomplishment was his creation and development of the ground-breaking *Power of Partnering* program. As a major corporate relocation company, when assisting a corporate client’s relocating family in selling, buying or renting their home, Plus Relocation would always favor a real estate firm that has adopted *The Power of Partnering* program.”

**JOE BENEVIDES**

*COO, Plus Relocation;  
Past President & Chair, Worldwide ERC*

## For More than 60 Years

“For more than 60 years, Walter Hall has been recognized as an exceptional real estate educator and resource for both real estate brokers and agents, across the United States. With the development of *The Power of Partnering* program and it’s *All Things REAL ESTATE*’ Consumer Guides, Walter has brought his years of experience to the consumer. Agents will appreciate a more knowledgeable client and the consumer is likely to save both time and money by preparing for important financial decisions”

**SUE CAREY**

*Founder/President, Relocation Decisions;  
Past President & Chair, Worldwide ERC*

## “No One In the Field of Real Estate Today –

has the combination of know-how and strength of purpose like Walter Hall. With over six decades of experience and legendary success, engineering practical, ground-breaking and sustainable innovations, Walt is continuing to drive revolutionary, positive results to change the course of the real estate industry through his latest milestone achievement, *The Power of Partnering*. In providing relevant and actionable education for consumers, this new initiative will simultaneously boost the influence and effectiveness of real estate professionals”

**KEVIN RICH**

*Executive VP, New World Van Lines;  
Past President & Chair, of the Worldwide  
Employee Relocation Council ERC*